

Rebates are based on the rated horsepower of the drive or motor it is controlling, whichever is less. See the Variable Speed Drive Rebate Application for more details. VSDs for equipment other than fans or pumps may be eligible for rebates through our Custom Rebate Program.



# variable speed drive

## REBATE PROGRAM

### *Want a partnership that pays?*

Imagine driving a car without a gas pedal where the motor only runs at full speed. To slow the car down, your only option is to apply the brake. Unless you always want to drive at full speed, you will waste gas money and wear out parts more quickly by using the brake to slow down the car.

commercial & industrial

Like this car, there are processes in your plant that require varying speeds. But many motors used in commercial and industrial facilities run full tilt, controlled only by mechanical means like the brakes in the car. Mechanical means such as moveable air vanes or flow-restricting valves control the output as these motors move air, pump fluids, or drive heating and cooling systems. Although the power needed for such tasks may vary, most of these motors only run at full speed. The costly results are wasted energy, inaccurate control and shortened equipment life.

You can avoid this waste and improve your productivity and competitiveness by installing variable speed drives (VSDs). VSDs adjust motor speed to vary the amount of power delivered to your fan or pump, according to the work required. This leads to lower production and maintenance costs, precise control, and extended equipment life. As your local utility, we offer rebates on VSDs for both **replacement** and **inventory** to ensure that you get the most from your energy dollar.

### *Do you qualify?*

All business customers we serve are eligible for rebates. Applicant must be the end-user of the drive. Qualifying VSDs must:

- Be rated for 1 to 200 horsepower
- Vary motor speed automatically
- Not be required as a standard mode of operation for the fan or pump
- Include a line reactor between the power source and the drive to reduce harmonic current

### *How do you participate?*

Just follow these easy steps:

1. Complete the Variable Speed Drive Rebate Application.
2. Submit your completed application for approval before ordering the VSD.
3. Contact us to inspect your old equipment prior to installation of the VSD.
4. After your new drive is installed, submit the invoices. We will issue your rebate check upon post-inspection.

If you need immediate replacement of a failed drive and don't have one in inventory, notify us and we will work with you on the same day to get your rebate approved. Rebate funds may be limited, so please contact us to confirm availability. Maximum VSD rebate amounts are determined based on customer usage per address, per year. **Specific terms and conditions can be found on the back of the Variable Speed Drive Rebate Application.**

**TEAMING UP  
TO SAVE YOU MONEY!**



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